Consumer Protections and Criminal Tactics
Jay Haapala Associate State Director – Community Engagement
AARP Minnesota
February 1, 2018 – MN Identity Theft & Cybercrime
Information & Resource Network
Fraud Watch Network

Agenda

- The Criminal's Objective
- Identity Theft & Scam Tactics
- Consumer Protections



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The Criminal's Objective



The Criminal's Objective

What are they after and why?

- 1. Your money and property
- 2. Credit in your name
- 3. Your personal information for sale
- 4. Harassment and exploitation
- 5. Money laundering
- 6. Travel & work authorization
- 7. Help victimizing others
- 8. Anonymity

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The Criminal's Objective

Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

You see a strange deposit and debit on your bank account, both equaling \$400.



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The Criminal's Objective

Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

You get an email from PayPal stating your account has been suspended.



The Criminal's Objective

Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

You see a post on a social media site promising a \$100 gift card to those who complete it.



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The Criminal Objective

Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

You get a text from your 22 year-old son's tax preparer saying your son's phone is dead and he needs your SSN for his taxes.

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The Criminal's Objective

Scenarios – Think Like a Criminal

Type into the comments, what could it be if...

Your 12 year-old daughter tells you her cousin is depositing \$25 into her Xbox account for her birthday.

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Identity Theft & Scam Tactics



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Theft from Unwitting Victims

- 1. Credit Card Skimming
- 2. Mail & Physical Theft
- 3. Inside Jobs
- 4. Data Breaches
- 5. Account Hacking, Malware & Insecure Networks



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Social Engineering

How they get victims to comply

- 1. Emotion Joy & Fear
- 2. Our Nature & Nurture
- 3. Familiarity with Current Events
- 4. Developing Relationships
- 5. Acting as Impostor

Lack of knowledge, lack of effort and trust make victims easier targets.

Social Engineering

Specific Tactics

- 1. Phantom Riches
- 2. Profiling
- 3. Scarcity & Time
- 4. Source Credibility
- 5. Social Proof
- 6. Fear, Intimidation & Isolation
- 7. False Friendship, Revenge



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The Criminal's Objective

Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

One day you can't log-in to your Verizon account online.



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The Criminal's Objective

Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

You get official notice from National American Auto Co. that your car warranty needs to be renewed.

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Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

Your friend sends you a private message on Facebook to suggest you look into a government grant on a certain website.

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The Criminal's Objective

Scenarios - Think Like a Criminal

Type into the comments, what could it be if...

Xcel calls to say they have to charge you a late fee unless you pay your bill over the phone.

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Consumer Protections



Preventing Financial Loss

- Monitor Accounts
- Monitor Credit Reports
- Stay Within the Banking System



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Consumer Protections

- Payments Fraud Liability
- The Federal Trade Commission Act (15 U.S.C. §§41-58)
- Gramm-Leach-Bliley Act (15 U.S.C. §§6801-6827)
- The Health Insurance Portability and Accountability Act (42 U.S.C. §1301)



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Consumer Protections

- The Fair Credit Reporting Act (15 U.S.C. §1681)
- MN Trade Practices Data Warehouses; Notice Required for Certain Disclosures MINN. STAT. 325E.61 (2017)
- The Electronic Communications Privacy Act (18 U.S.C. §2510) & Computer Fraud and Abuse Act (18 U.S.C. §1030)

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Consumer Protections and Criminal Tactics	
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